



John Hango President, NMC Board of Directors



Jill Berry Bowen
Chief Executive Officer



John Minadeo, MD President of the Medical Staff

A Letter to Our Community

Welcome to Northwestern Medical Center's Annual Report for our 2014 Fiscal Year, formatted this year as a 2015 calendar featuring beautiful local images donated by David Juaire, Emerson Lynn, Stina Booth, Jeremy Read and Elodie Reed. We appreciate their talent and generosity! FY'14 was an exciting year as our efforts to improve took many forms: strengthened services, expanded partnerships, improved quality, cost containment, and more.

Our efforts to reduce avoidable visits to our Emergency Department save patients and Vermont's healthcare system money by ensuring the right care is provided in the right setting - be that in Primary Care, at a Mental Health provider, a dentist, or one of our urgent care centers. Northwestern Urgent Care's new location in Cobblestone on NMC's campus, and our well-established urgent care center on Route 7 in Georgia, provide convenient access to non-emergent care when a patient's Primary Care provider is not available. Through the Vermont Blueprint for Health, the Accountable Care Organizations, and other initiatives, we are working with Primary Care providers throughout our community to improve access and care. Your relationship with a Primary Care provider helps prevent health concerns, and means when they do occur, they are more likely to be identified early and treated before they become even more serious and costly.

Additional notables from FY'14 include: online access to electronic health record through our new patient portal; partnership with Fletcher Allen Health Care to establish Northwestern Urology Services; the launch of "Healthy Beginnings," a new evidence-based approach to prenatal care at Northwestern OB/GYN; plans to engage our community in better health through RISE VT, a collaborative effort of the Community Committee on Healthy Lifestyles;

technology enhancements in NMC's Surgical Suite; and the launch of our "Aspire" and "Journey" programs to further the professional development of our employees. Our team of more than 700 employees and more than 100 medical staff members has worked tirelessly in pursuit of our mission to provide exceptional care. They each have our sincere thanks for an outstanding year.

As FY'15 opens, NMC is preparing Certificate of Need applications to better align our facilities with our future through two major projects. The first will convert our inpatient Medical/Surgical and Intensive Care rooms to all private beds; centralize hospital registration; and establish appropriate space for NMC's growing Medical Cardiology, Pulmonology, OB/GYN, and Medical Clinic services. The second, an attached Medical Office Building, will improve access to Primary Care, Orthopaedics, and other services at the front of our campus. As medicine advances and healthcare reform unfolds, we must adapt our healing environment. Fortunately, our Board has positioned NMC to keep pace with the changing needs of our community. You will hear more about these exciting projects as they progress.

Quality, adaptation, system improvement, and value are strong strategic themes at NMC as we look to the future. We are reaching beyond our walls, perhaps more than ever before, to work with our community partners and Medical Staff to create an accountable community of care. Our focus is on maximizing the value equation of higher quality and lower cost. Doing so through prevention, efficiency, partnership, and innovation will ensure a healthy future for NMC and our community. Thank you for your continued support of local healthcare.

Sincerely,

John Hango
President.

President,
NMC Board of Directors

Jill Berry Bowen
Chief Executive Officer

John Minadeo, MD President of the Medical Staff

Leadership Team

Jill Berry Bowen
Chief Executive Officer

Ted Sirotta Senior Vice President, Chief Financial Officer

Jane Catton Senior Vice President, Chief Operating Officer

Joel Benware Vice President, Information Systems & Compliance

Jonathan Billings Vice President, Planning & Community Relations

Diane Leach
Vice President, Quality
& Medical Staff Services

Lowrey Sullivan, MD Chief Medical Officer

Joy Sylvester Vice President, Human Resources & Organizational Development

NMC's Medical Executive Committee:

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Max Bayard, MD Secretary & Chief, Medicine Service

Sarah Serafini, MD Chief, Emergency Service

Joseph Nasca, MD Chief, Pediatric Service

Gregory Brophey, MD Chief, Surgical Service

David Groening, DPM
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Paula Kane, Esq., of St. Albans

Michelle Lawrence, CPA, of South Hero

Janet McCarthy, of Georgia

John Minadeo, MD, of Essex Junction President of the Medical Staff

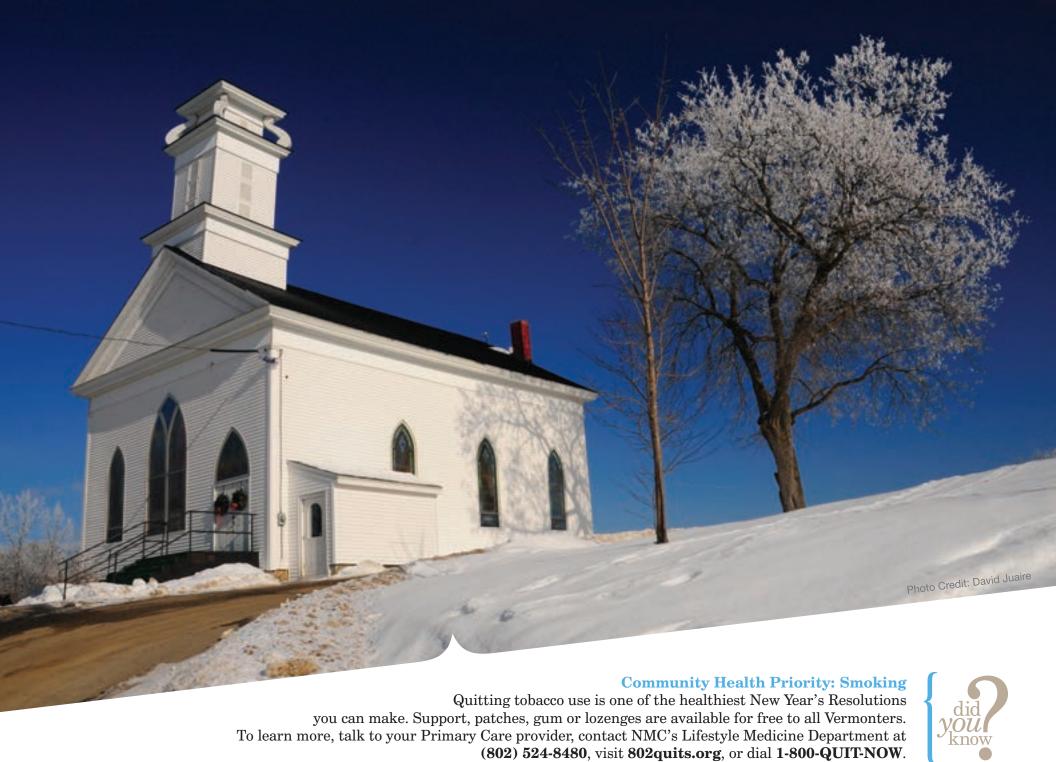
Marietta Scholten, MD, of St. Albans

Frank Zsoldos, MD, of St. Albans

Our heartfelt thanks to the local photographers who made this calendar possible. All the pictures are from northwestern Vermont and are another wonderful reflection of not just the scenic splendor of our area, but also of the depth of talent in our community.

Thanks to: Stina Booth, David Juaire, Emerson Lynn, Jeremy Read, and Elodie Reed





JANUARY

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Improving your heart health can reduce your chances for serious health issues.

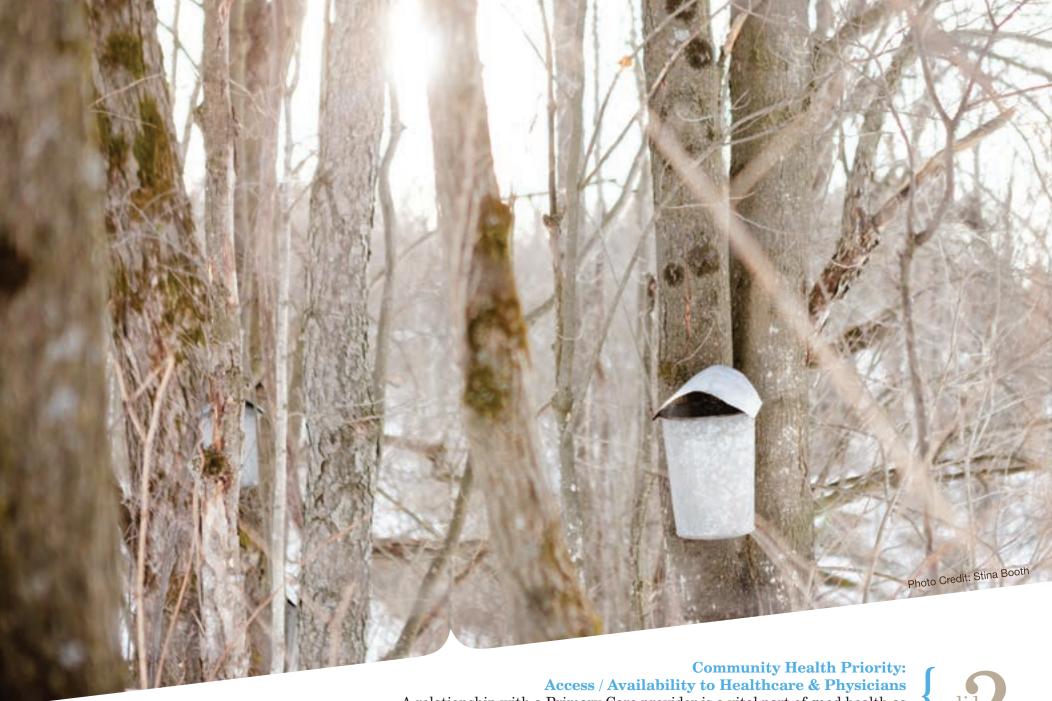
It can be simple, fun, and effective for people of all ages. To learn more, talk to your Primary Care provider, contact NMC's Lifestyle Medicine Department (802) 524-8846 or Northwestern Cardiology Services at (802) 524-8909, or visit www.heart.org online, or dial 211 to reach the United Way's Vermont 211 information service.



FEBRUARY

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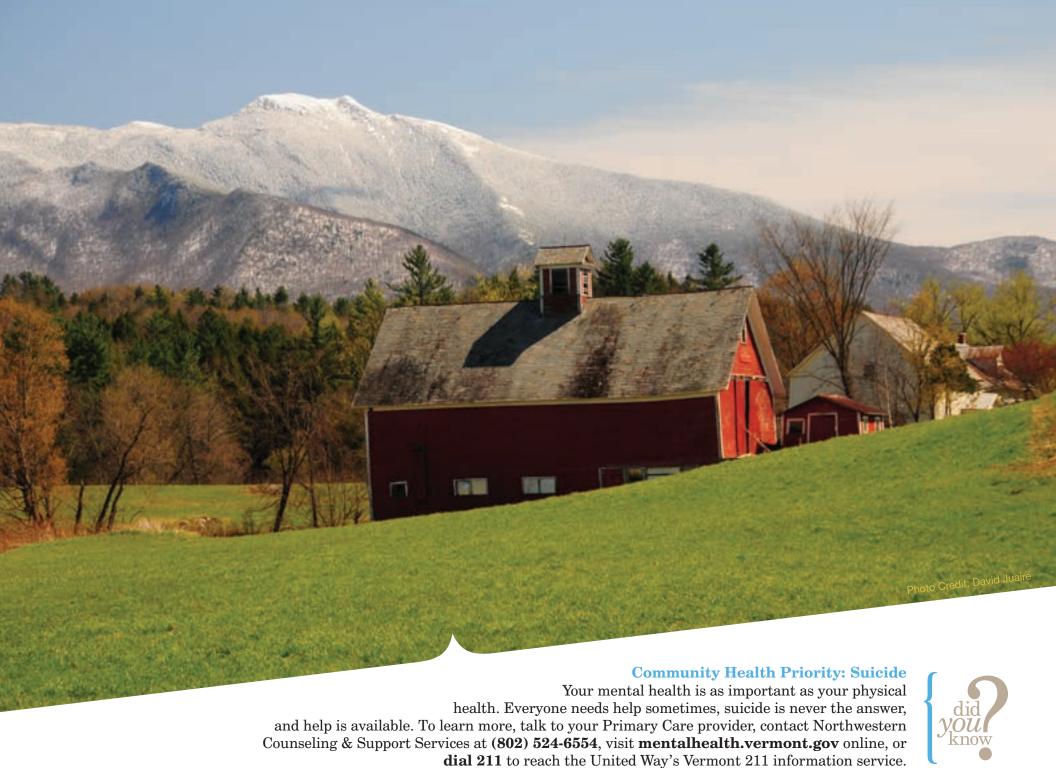
A relationship with a Primary Care provider is a vital part of good health as prevention, early detection, and appropriate treatment can make all the difference. If you need help finding a physician or advanced practice provider of any specialty, call NMC's Community Relations Department at (802) 524-1280 or visit our provider directory at www.northwestern.org/find-provider.



MARCH

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Vermont Health Connect provides information on accessing health insurance for individual Vermonters and small businesses. Navigators are available to assist you, free of charge. To learn more, call the Navigator at NOTCH at (802) 255-5573, visit info.healthconnect.vermont.gov online, or dial 211 to reach the United Way's Vermont 211 information service.

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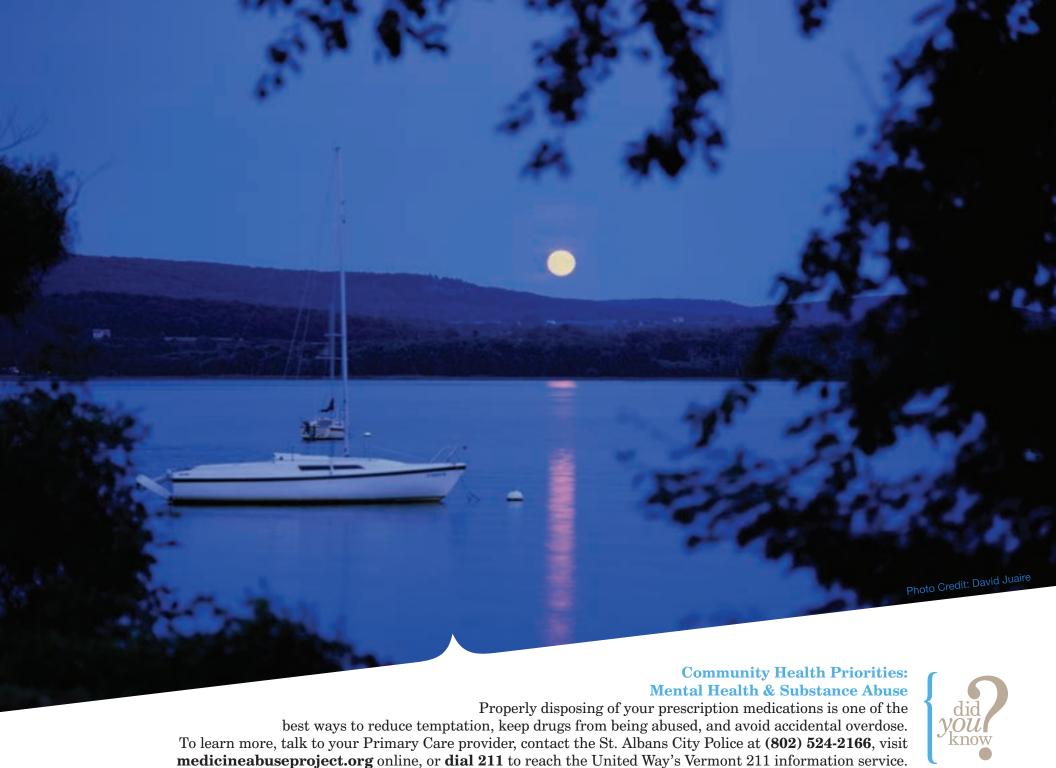


Colorectal cancer is nothing to be ignored. Regular screening, such as colonoscopies if you are over 50, can help prevent it by identifying polyps before they become cancerous. Early detection helps save lives. To learn more, talk to your Primary Care provider, contact the American Cancer Society at (802) 872-6300, visit www.cancer.org/cancer/colonandrectumcancer online, or dial 211 to reach the United Way's Vermont 211 information service.

JUNE

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medicineabuseproject.org online, or dial 211 to reach the United Way's Vermont 211 information service.

JULY

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Advancing Philanthropy we do that here

At NMC we're proud of our nurses, physicians and Advanced Practice providers, administrative staff, health care professionals and volunteers who work tirelessly to provide high-quality care to all. You can show your support and community pride by making a gift to the NMC Community Fund, which ensures access to exceptional care, enhanced wellness programs and enriched education to expand the expertise of our staff. To designate your gift to a specific purpose or for more information about giving to NMC, please contact our Office of Development.



In 2014, we launched the Legacy Circle as a way to honor and recognize individuals who have included Northwestern Medical Center in their estate plans. Planned giving is an effective way to leave a legacy at an organization that is meaningful and impactful. The motivation to give a legacy gift comes from many places, among them an inspired moment, an attachment to the cause and the understanding of the potential impact. For others, it is simply the desire to help, and the understanding that supporting NMC offers a wide reach of care. For more information about the Legacy Circle, please contact our Office of Development.

Office of Development Jeff Moreau at 802-524-8467 or e-mail him at imoreau@nmcinc.org

Gifts from Our Community

Floyd Moodie

The following is a list of individuals and organizations who made donations to one of NMC's funds. The funds supported by these generous people include the Child Remembrance Program, the Healing Circle Cancer Support Group, the Jim Bashaw Cancer and Catastrophic Illness Fund, the Palliative Care Fund, the Martin H. Wennar, MD Health Education Scholarship Fund, the Sowles Free Care Fund and the NMC Community Fund.

Individuals

Anonymous Dorothy Aitchison Brian & Kristin Bellicot Richard C. Blum John & Claudette Bostwick Richard & Nancy Bouffard Alan & Sally Brown William Cain Phillips Champion Sandra Chicoine Brian & Susan Davis Roy & Shirley Davis Terry & Diane Doe Wendi Dusablon Henry & Linda Fil James & Esther Fitzgerald Lynn Fitzgerald Robert & Susan Garrow Andrew & Julie Geremski Michael & Kathleen Gingras Warren & Sandra Giroux Richard & Elizabeth Hakey Roy & Margaret Hango Jim & Susan Holland Kenneth & Judy Holzscheiter George & Eugenia Hubbard Lynville Jarvis Kathleen C. Keenan Steven & Margaret King Maxine Lumbra Sally Lussier David R. & Gail MacCallum Rachel Martel

Sandra & Donald Martin

Gale & Denise Messier

Jeffrey & Heather Moreau Katelynn Moreau Margaret Moreau Nettie Morel Dawn Moss Gerald & Lisa Myers Dina Neiman Jamie & Robert Partlow Kathleen & Michael Piotrowski Cynthia & Philip Playful Patricia Rainville Donna Roby Judy Scott & Michel Brosseau Carolyn Sechman & Merritt Singleton Shirley A. & Edward Sturgeon William & Lorraine Thompson Beth Wennar Jean Marie White Edmund J. & Jeannine Winn Bob & Lauren Young

Organizations

Bellows Free Academy Athletics **BFA** Boosters BFA & MVU Powderpuff Football Teams City of Saint Albans Champlain Chevrolet Comets Softball Program FAB-Tech, Inc. Georgia United Methodist Church Healing Circle Breast Cancer Support Group Hull Insurance Jim Bashaw Bowl-a-Thon McCuin Fuels, Inc.

Members Give powered by Just Give Mylan Inc New England Federal Credit Union NMC Family & Board of Directors **NMC** Auxiliary Run for Jim Foundation St. Albans Duplicate Bridge Club Timberlane Dental Group The Tyler Place United Way of Greater Atlanta Walmart. Yankee Farm Credit

In Their Honor

Many of these donations were made in honor of a beloved family member, friend, or community member. Those individuals who were remembered this way include:

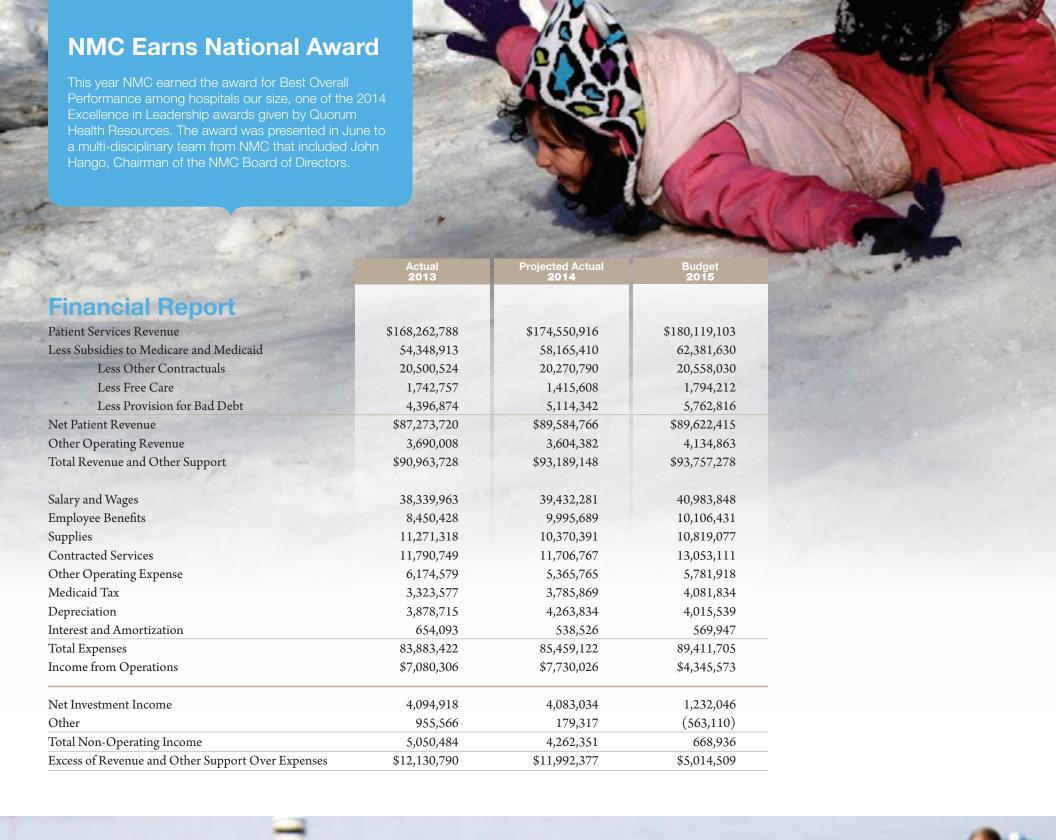
Nancy Arenz Halle Grace Bates Ronnie Bockus Richard Brouillette Mary Ann Bugbee Mary Lou Collins Norman Doe Phyllis Fitzgerald Wendy Gabree

Betsy Lewis Blanche Partlow Elphege Rocheleau Velma Scott Gordon Thompson Ross Toof Dr. Martin Wennar Mark Wiley

We appreciate all gifts and strive to recognize all our donors. Occasionally we receive donations from events and fundraisers without individual donor listings. To anyone who we may have missed in our listing here, our apologies, and thanks.

involved, including NMC, NCSS and the









Domestic and Sexual Abuse

Everyone deserves to live a life free of abuse. If you or someone you know is suffering physical or emotional abuse, help is available. To learn more, talk to your Primary Care provider, contact Voices Against Violence at (802) 524-6575, visit www.vtnetwork.org online, or dial 211 to reach the United Way's Vermont 211 information service.



AUGUST

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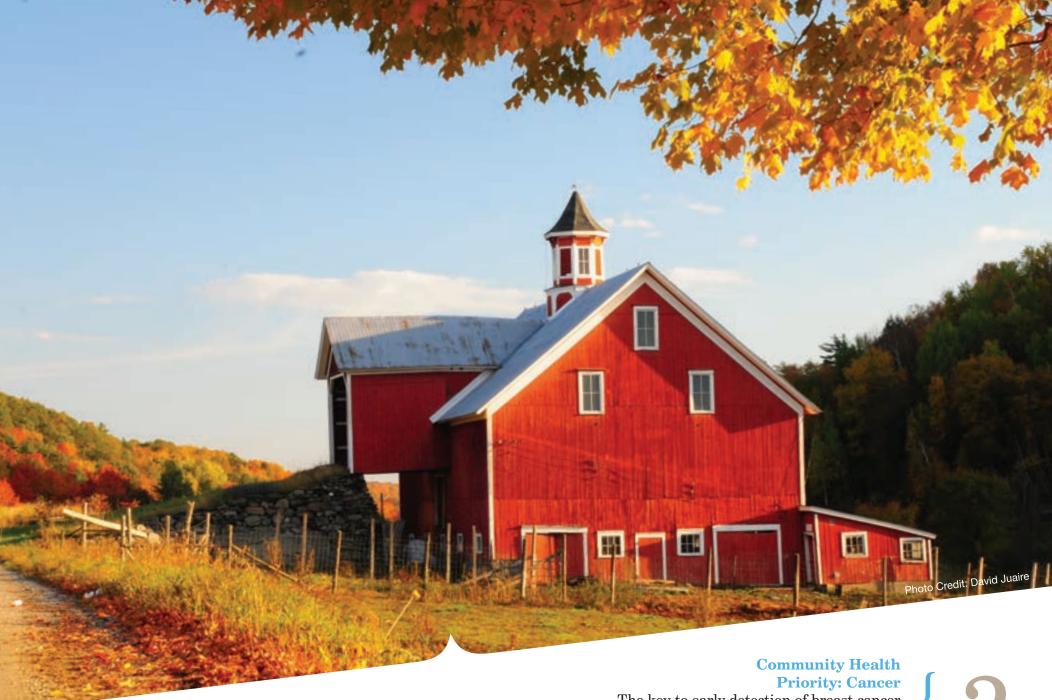
reaching and maintaining a healthy weight, which can bring you more energy and better health. To learn more, talk to your Primary Care provider, contact NMC's Lifestyle Medicine Department (802) 524-8846, or visit www.healthvermont.org/fitandhealthy.aspx online, or dial 211 to reach the United Way's Vermont 211 information service.



SEPTEMBER

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The key to early detection of breast cancer is screening mammography - on the schedule recommended by your Primary Care provider. NMC offers digital mammography by walk-in or by appointment in St. Albans and Georgia. To learn more, talk to your Primary Care provider, contact NMC's Diagnostic Imaging Department at (802) 524-8830, visit www.cancer.org/cancer/breastcancer online, or dial 211 to reach the United Way's Vermont 211 information service.

OCTOBER

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Through healthier food choices, regular exercise, and other self-management strategies, the impact of Hypertension (High Blood Pressure) and diabetes can be reduced. To learn more, talk to your Primary Care provider, contact NMC's Lifestyle Medicine Department (802) 524-8846, visit healthvermont.gov/prevent/#chronic online, or dial 211 to reach the United Way's Vermont 211 information service.



NOVEMBER

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Chronic Obstructive Pulmonary Disease (COPD) is the 4th leading cause of death in Vermont. Research shows 80% of cases are attributable to smoking. Here in the Holiday season, quitting smoking is a wonderful gift to yourself and your family. Free patches, gum or lozenges are available to all Vermonters. To learn more, talk to your Primary Care provider, contact NMC's Lifestyle Medicine Department at (802) 524-8480, visit 802quits.org, or dial 1-800-QUIT-NOW.

DECEMBER

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To complement enhanced Primary Care access in reducing avoidable visits to the Emergency Department, NMC opened a Northwestern Urgent Care office in the Cobblestone building on the hospital campus in June of 2014.

This additional location at 260 Crest Road in St. Albans joins the Urgent Care location in Georgia, formerly called Northwestern Walk-In Clinic. Northwestern Urgent Care in St. Albans provides a similar scope of service to that offered in Georgia. There are onsite x-ray services and a medical team comprised of physicians and advanced practice providers to care for pressing but non-emergent medical needs, such as: fevers; sprains, strains, and possible fractures; minor lacerations; ear, eye, and urinary tract infections; and more.

The St. Albans site is open seven days a week – Monday through Friday, from 8 a.m. to 8 p.m., Saturdays from 9 a.m. to 5 p.m., and Sundays from 11 a.m. to 5 p.m.

The Georgia site is open from 8 a.m. to 7 p.m. Monday through Friday, and open on Saturdays from 8 a.m. to 5 p.m.

The new urgent care center helps ensure patients get the right care, in the right setting, at the right time, and at the right cost. Northwestern Urgent Care complements strong Primary Care services and a strong Emergency Department. It also allows patients to avoid incurring the costs of the full life-saving resources of the Emergency Department when not medically needed and can provide access to care when a primary care provider is not available. "Best of all," says NMC CEO Jill Berry Bowen, "the care is coordinated within our system to ensure continuity and delivered by a provider our community knows and trusts."



Two convenient locations

St. Albans Office 260 Crest Road St. Albans, VT 05478

Georgia Office927 Ethan Allen Highway
Suite 2
Georgia, Vermont 05468

Improving Health & Quality of Life

NMC cares for our community through direct patient care, prevention efforts, and "Community Benefit" funds which we invest in efforts to ensure access to care, improve health, and enhance the quality of life locally. We plan these investments based on the Community Needs Assessment and related priorities and report on them as part of the IRS regulation of not-for-profit hospitals.

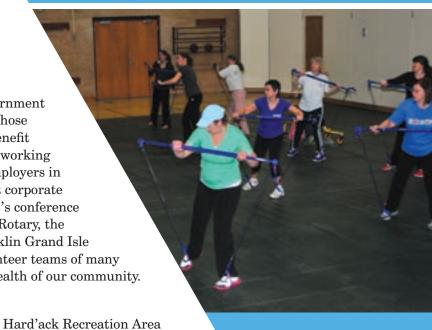
FY'14 was highlighted by our second annual "Healthy Hearts On The Move" event, which drew participants for fun fitness activities, wellness and prevention education, and free health screenings. NMC's Northwestern Urgent Care also kicked off a new program in partnership with the Vermont Lake Monsters. Nine kids from around the state were selected to be Lake Monsters for a day, being chosen for their commitment to sportsmanship and healthy lifestyles. With NMC's support behind the scenes, 2014 also saw the continued development of RISE VT through the Community Committee on Healthy Lifestyles, co-chaired by NMC CEO Jill Berry Bowen and Judy Ashley of the Vermont Department of Health. NMC will be funding efforts to actively engage our community in healthier lifestyles through RISE VT as part of our FY'15 community benefit investments.

NMC provides free care to those with financial need and absorbs the underpayment from government health programs which do not pay the complete cost of care they promise for their enrollees. Those two factors account for more than \$9 million a year and are considered a formal community benefit by the IRS. NMC also provided more than \$54,000 in direct financial support to organizations working to improve the quality of life in our community (and are listed below). As one of the largest employers in the area, NMC is a major donor to the Franklin-Grand Isle United Way, providing a significant corporate donation to supplement the personal generosity of our employees. In addition, the use of NMC's conference spaces by our community and the staff time we invest in organizations such as the St. Albans Rotary, the Franklin County Regional Chamber of Commerce, the Workforce Investment Board, the Franklin Grand Isle Community Partnership, and the American Heart Association, as well as the Boards and volunteer teams of many other community organizations, are also part of NMC's investment in the quality of life and health of our community.

Donations to Our Community Include:

- Franklin-Grand Isle United Way
- Go Red / American Heart Association
- Relay for Life / American Cancer Society
- Franklin County Home Health
- Voices Against Violence/Laurie's House •
- Turning Point of Franklin County
- Tim's House/Samaritan House
- Make-A-Wish Foundation of Vermont
- St. Albans Historical Society
- Friends of Northern Lake Champlain
- St. Albans Area WatershedChristi Kelli Corrigan Foundation

Connor Nielsen, of Swanton, and Maddie Montagne, of St. Albans, were two of the nine Vermont kids chosen to be part of Northwestern Urgent Care's Little Lake Monsters, a dream team of healthy, active, community-involved kids.



Franklin County Regional

Chamber of Commerce

Vermont Ethics Network

Community members try out Gymsticks at the 2013 Healthy Hearts on the Move event held at St. Albans Town Educational Center in February.



NMC staff fit in the final pieces to a team-building puzzle during Hospital Week, 2013.



Lynne Crocker was named the Service Excellence Honoree at NMC's annual Employee Awards Recognition Banquet held in June. Crocker was one of four Service Excellence All-Stars recognized each quarter for their exemplary service to our patients, and she was chosen for the top honor presented at a gathering held at the Abbey in Sheldon. She's pictured here with (from left) Jill Berry Bowen, CEO, Lisa Bovat, Manager of Hospitality and

Strengthening Our Team

Our strong, dedicated team of well-trained and passionate employees is key to our success in delivering exceptional care for our community. This past year we added several new programs in support of our employees, nurturing their education, making use of their insight, seeking their input, and promoting good health.

The newest of these initiatives an innovative new nursing onboarding program called ASPIRE. The word stands for Achieving Specialty Practice through an Interdisciplinary Residency Experience. This 12-week program helps prepare new nurses for success at NMC. Each ASPIRE nurse works side-by-side with a preceptor for hands-on experience that offers training in a dynamic and challenging way. NMC received a high number of applications for the limited slots open in the ASPIRE program, and seven nurses have successfully completed the residency.

Another employee-centered program offered this year was an internal leadership development course called the Journey program. Fourteen NMC employees completed the five-month supervisor development program which taught skills like proactive listening, prioritization, giving and receiving constructive feedback and employment law.

We have also engaged members of our Medical Staff in professional development to help them take on leadership roles in NMC's efforts to adapt to a changing healthcare environment.

NMC this year also kicked off a LEAN program: Efficiency for Excellence, or E4E. NMC staff were chosen and trained as LEAN champions and got right to work on projects that included revamping hospital discharge procedures to set the stage for consistent, daily, 11 a.m. "go-home" time, centralized discharge planning information, and medication reconciliation.

Employees were also engaged in an opinion survey this year, with 95 percent of full-time employees participating in the survey. That impressive return of results set the stage for a thorough review of the feedback by each manager with his or her team. Work is underway now to identify the priorities for work and map out the next steps for action.

In addition to the serious business of offering education and opportunities for employees, NMC also encouraged staff to have fun --- a hallmark of the NMC culture. Employees were treated to glow-in-the dark games, free massages, and prizes during the annual Valuing our Employees Day. Teams presented creative displays during a storyboard project. Trophies were awarded during a Halloween Costume Contest, employees found hundreds of puzzle pieces during a team-building scavenger hunt, and Healthy U participants now enjoy new wellness programs in an on-campus Movement Center.

Enhancing Patient Care by Advancing Technology, Access and Environment

NMC launched a variety of new initiatives this year that provide new space, new equipment, technological advances and better access to care. These changes support the hospital's mission of providing exceptional care, improving healthcare services and ensuring that care is convenient and comprehensive.

NMC's patient portals went live this summer, allowing patients to access their health records online through the NMC website. Patients can now easily communicate with their healthcare team and view vital health information like lab results and medication lists. Timely access to important information and improved communication with their health care team allows patients to get more involved in their own care, which should lead to even better health.

Another change making it easier for patients to connect with healthcare providers was an extension of hours at NMC's primary care practices. Recognizing that life does not always run on a predictable, 9 to 5 schedule, both Northwestern Georgia Health Center (NGHC) and Northwestern Primary Care (NPC) now stay open past 5 p.m. several days each week. NGHC is open until 7 p.m. on Mondays and Wednesdays. NPC is open until 7 p.m. Monday through Thursday.

Northwestern Urgent Care also expanded its hours. The Georgia site of Northwestern Urgent Care (formerly the Northwestern Walk-In Clinic) lengthened its hours on Saturday: Patients can now get care for non-emergent needs from 8 a.m. to 5 p.m. on Saturdays. (See related story on Urgent Care)

Through a collaborative partnership with Fletcher Allen Health Care, NMC also welcomed two local practitioners to our team in a new urology practice. Dr. Cengiz Esenler and Dr. Richard Grunert have been part of the NMC community and will continue to provide comprehensive urological services, at Northwestern Urology, located in Suite 6 of the Doctor's Office Commons building on the NMC campus.

NMC's Laboratory replaced its chemistry analyzers with new models, which offer faster performance of a greater number of tests, resulting in more efficient care. Northwestern Cardiology and Pulmonology opened the doors on newly renovated space at the front of the main hospital building this year, and the Health Information Management offices were relocated to new



the Northwestern Georgia Health Center. NGHC was one of NMC's practices that lengthened its hours to better suit community needs.

space in the Conference Center. Most recently, the hospital's operating rooms were renovated with new lights, booms and other equipment installed in more modern and efficient space.

Through advances like these, NMC further strengthens our ability to care for our community. Moving forward, efforts to align our facility with our future within an evolving healthcare environment will prove vital. We are excited to be moving forward our Master Facility Plan as we enter Fiscal Year 2015.



Community Service Award

Marcia Perry, pictured here with her husband Albert, was awarded this year's NMC Community Service award at an Incorporator's meeting in May 2014. Perry was honored in appreciation of her passion for ensuring the availability of appropriate, affordable health care for all, as well as her strong belief that education is a stepping stone out of poverty. She becomes the second recipient of the NMC Community Service award, which was established by NMC's Board of Directors to recognize an individual or organization residing in Franklin or Grand Isle Counties who exhibits enthusiasm, integrity, and perseverance beyond the ordinary to help fellow citizens and the community through selfless giving to improve the overall health of the community—

Incorporators

Janis Appel Judy Ashley

Michael Barnum M.D.

Mary Bates Rob Beattie M.D. Stan Beauregard

Jeanne Begnoche

Loli Berard

Leon Berthiaume Bob Bessette

Larry Bouchard Steve Broer Psy.D

Jacqueline Brosseau-Cyr

Lawrence Bruce Peter Burke M.D.

Celeste Kane-Stebbins

Ruth Carlson John Casavant Sandra Chagnon

William G. Cioffi, Sr.

Paul Clark Donald Collins Vaughn Comeau Phillip Condon

Michael Corrigan M.D. Louis Dandurand M.D.

Dorey Demers

Christopher Dermody Martha Deslauriers Marie Destefano

Grace Dickinson Branon D.M.D.

Richard Dickinson

Steven Doe Sally Dubois

David Ducham John Edwards

John Edwards Richard Feeser

Nancy Fiske Elaina Fontes

Bradley Gabree Clement Gervais

Uwe Goehlert M.D.

Nilda Gonnella-French

Debbie Green Monica Greene William Greenwood James Gregoire Molly Grismore

Nicholas Hadden, Esq

Joe Halko Christina Hamel John Hango

Harold Hebert

Raymond "Rhett" Heald

Gerald Herrera Brian Honsinger Jacqui Hood Madeline Howard Judith Howrigan

Bridget Howrigan Rivet

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Kathleen Keenan

Ned Kirsch
Dana Kittell
Jean Lamphere
Michelle Lawrence
Jeffrey Levesque
Sally Lindberg
Carol Livingston
Kevin Manahan
John Manahan

James Manahan II Steven Marshall Melisande Mayotte Janet McCarthy Mike McCarthy Mark McGinn Ralph McNall

Charles Moore Susan Moore Joe Nasca M.D.

William Nihan

William O'Connor Pamela Parsons Stephen Payne M.D.

Peter Perley Albert Perry Marcia Perry Keith Ploof Joanne Polanshek

General Martha Rainville

Peter Rath Patricia Reed Bryant Reynolds Susan Roberts

Susie Posner Jones

William Roberts M.D.

Donna Roby Kevin Scheffler

Marietta Scholten M.D. John Schreindorfer Albert Severy May Shearer

Heather Skilling V.M.D.

Tim Smith
Stephen Stata
Molly Stata Comeau
Sarah Sterling
Kathy Tabor
Patrick Talcott
Cheryl Teague
Albert Tetreault
Maureen Toof
Thomas Traber
Gerard Tremblay
Edward J. Tyler, III
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Daniel Vanslette
Mara Vijups M.D.
Ruth Wallman
James Walsh
Scott Wells
Joan A Wood
Penny Wright
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